

Capability Statement

We are a great partner for any client spending money on AI, cloud, or SaaS.

We are a consulting firm that enables organizations to bring visibility, governance, and optimization to these environments. Most companies are spending more on IT, but struggle to tie that spend to value. We start by bringing a client's technology spend into one view. From there we put guardrails around it to prevent unexpected increases and refine processes by eliminating wasted infrastructure and securing discounts on long-term workloads.



AI

Models & inference



Cloud

Infrastructure & platforms



SaaS

Licenses & subscriptions



Visibility

Know where the money goes

One view of AI, cloud, and SaaS spend — tagging, allocation, and unified reporting.



Governance

Control what gets spent

Guardrails, budgets, and anomaly alerting that prevent unexpected increases.



Optimization

Get more from every dollar

Wasted infrastructure eliminated and discounts secured on long-term workloads.

BEYOND COST MANAGEMENT

We connect technology investments to *business context*.

- **Chargeback reporting** — so organizations know how much business units or client environments are costing them.
- **Forecasting** — so they can better predict future spend.
- **AI ROI analysis** — so they can tie value to their AI investments.

PRICING & PARTNER LEVERAGE



If clients use Microsoft Azure, Amazon Web Services (AWS), or Google Cloud we are often able to get discounted pricing and extended payment terms. We also partner with many tooling vendors in the space and help organizations choose the tool that fits them best.